

## Leonardtown High School Band Boosters

### Income Report

Tracks monthly income against the planned Annual Budget. With the exception of fund transfers between accounts, this report reflects all deposits to and withdrawals from The Operating Account. A negative value in the Shortfall column indicates we have not yet reached our fundraiser goal for a given budget category.

|                             | 2023-24<br>Budget  | Jul-23 -<br>Dec-23 | Jan-24         | YTD                | Overage/<br>Shortfall |
|-----------------------------|--------------------|--------------------|----------------|--------------------|-----------------------|
| <b>Home Competition</b>     |                    |                    |                |                    |                       |
| Sponsorships                | \$ 5,000.00        | \$ 3,407.79        | \$ -           | \$ 3,407.79        | (\$1,592.21)          |
| Admissions                  | \$ 6,000.00        | \$ 5,055.84        | \$ -           | \$ 5,055.84        | (\$944.16)            |
| Ticket Pre-sales            | \$ -               | \$ 504.66          | \$ -           | \$ 504.66          | \$504.66              |
| Concessions                 | \$ 500.00          | \$ 710.00          | \$ -           | \$ 710.00          | \$210.00              |
| Bake Sale                   | \$ 800.00          | \$ 534.00          | \$ -           | \$ 534.00          | (\$266.00)            |
| Pre-Ordered Meals           | \$ 1,700.00        | \$ 1,686.83        | \$ -           | \$ 1,686.83        | (\$13.17)             |
| Pre-Ordered Volunteer Meals | \$ -               | \$ 122.93          | \$ -           | \$ 122.93          | \$122.93              |
| Airgram Pre-sales           | \$ -               | \$ 56.94           | \$ -           | \$ 56.94           | \$56.94               |
| Airgrams                    | \$ 500.00          | \$ 312.00          | \$ -           | \$ 312.00          | (\$188.00)            |
| <b>Fundraising</b>          |                    |                    |                |                    |                       |
| Trailer Sponsorship         | \$ 2,500.00        | \$ 500.00          | \$ -           | \$ 500.00          | (\$2,000.00)          |
| Dine to Donate              | \$ 900.00          | \$ 485.49          | \$ -           | \$ 485.49          | (\$414.51)            |
| Giving Tuesday              | \$ 500.00          | \$ -               | \$ -           | \$ -               | (\$500.00)            |
| King & Queen Banquet        | \$ 500.00          | \$ -               | \$ -           | \$ -               | (\$500.00)            |
| LHS MB Photo Fundraiser     | \$ 200.00          | \$ 120.15          | \$ -           | \$ 120.15          | (\$79.85)             |
| CustomInk SWAG              | \$ -               | \$ 999.25          | \$ -           | \$ 999.25          | \$999.25              |
| Band Shirts                 | \$ 700.00          | \$ -               | \$ -           | \$ -               | (\$700.00)            |
| Printify SWAG               | \$ -               | \$ 176.34          | \$ -           | \$ 176.34          | \$176.34              |
| National Tickets            | \$ 150.00          | \$ 195.00          | \$ -           | \$ 195.00          | \$45.00               |
| Pancake Breakfast           | \$ 2,500.00        | \$ -               | \$ -           | \$ -               | (\$2,500.00)          |
| Other Donations             | \$ 500.00          | \$ 1,052.88        | \$ 42.63       | \$ 1,095.51        | \$595.51              |
| <b>Miscellaneous</b>        |                    |                    |                |                    |                       |
| Misc                        | \$ -               | \$ -               | \$ -           | \$ -               | \$0.00                |
| <b>Total Income</b>         | <b>\$22,950.00</b> | <b>\$15,920.10</b> | <b>\$42.63</b> | <b>\$15,962.73</b> | <b>(\$6,987.27)</b>   |

**Leonardtwn High School Band Boosters  
Operating Budget Expenses**

|                                   | <b>2023-24<br/>Original<br/>Budget</b> | <b>2023-24<br/>Revised<br/>Budget</b> | <b>Jul-23 -<br/>Dec-23</b> | <b>Jan-24</b> | <b>YTD</b>         | <b>Remaining<br/>Budget</b> |
|-----------------------------------|--|---------------------------------------|----------------------------|---------------|--------------------|-----------------------------|
| <b>Operational</b>                |  |                                       |                            |               |                    |                             |
| Insurance                         | \$ 425.00                              | \$ 425.00                             | \$ -                       | \$ -          | \$ -               | \$425.00                    |
| IT                                | \$ 100.00                              | \$ 100.00                             | \$ -                       | \$ -          | \$ -               | \$100.00                    |
| Treasurer/Secretary Expenses      | \$ 3,200.00                            | \$ 1,439.02                           | \$ 3.00                    | \$ -          | \$ 3.00            | \$1,436.02                  |
| Trailer Registration              | \$ 200.00                              | \$ 200.00                             | \$ 160.00                  | \$ -          | \$ 160.00          | \$40.00                     |
| Yearly Audit                      | \$ 300.00                              | \$ 300.00                             | \$ -                       | \$ -          | \$ -               | \$300.00                    |
| <b>Marching Band</b>              |  |                                       |                            |               |                    |                             |
| Next Year's Music or Arranger Fee | \$ -                                   | \$ -                                  | \$ -                       | \$ -          | \$ -               | \$0.00                      |
| Props                             | \$ 2,000.00                            | \$ 3,425.98                           | \$ 2,492.41                | \$ -          | \$ 2,492.41        | \$933.57                    |
| Costumes/Makeup                   | \$ -                                   | \$ -                                  | \$ -                       | \$ -          | \$ -               | \$0.00                      |
| MB Instructor Fees                | \$ 2,500.00                            | \$ 2,500.00                           | \$ 2,050.00                | \$ -          | \$ 2,050.00        | \$450.00                    |
| First Aid Kit                     | \$ -                                   | \$ -                                  | \$ 18.95                   | \$ -          | \$ 18.95           | (\$18.95)                   |
| <b>Awards</b>                     |  |                                       |                            |               |                    |                             |
| Certificates/Plaques              | \$ -                                   | \$ -                                  | \$ -                       | \$ -          | \$ -               | \$0.00                      |
| Senior flowers/Gifts              | \$ 250.00                              | \$ 325.00                             | \$ 294.96                  | \$ -          | \$ 294.96          | \$30.04                     |
| <b>Student Scholarship</b>        |  |                                       |                            |               |                    |                             |
| 2024-25 Drum Major Camp           | \$ 500.00                              | \$ 500.00                             | \$ -                       | \$ -          | \$ -               | \$500.00                    |
| Student Aid                       | \$ 400.00                              | \$ 400.00                             | \$ -                       | \$ -          | \$ -               | \$400.00                    |
| Honor Band                        | \$ 200.00                              | \$ 200.00                             | \$ -                       | \$ -          | \$ -               | \$200.00                    |
| <b>Hospitality</b>                |  |                                       |                            |               |                    |                             |
| Band Banquet                      | \$ 250.00                              | \$ 250.00                             | \$ -                       | \$ -          | \$ -               | \$250.00                    |
| Parent Preview Potluck            | \$ -                                   | \$ -                                  | \$ 115.87                  | \$ -          | \$ 115.87          | (\$115.87)                  |
| Student Meals                     | \$ 250.00                              | \$ 510.00                             | \$ 475.15                  | \$ -          | \$ 475.15          | \$34.85                     |
| <b>Transportation</b>             |  |                                       |                            |               |                    |                             |
| Mileage/Tolls                     | \$ 485.00                              | \$ 485.00                             | \$ -                       | \$ -          | \$ -               | \$485.00                    |
| Advertising                       | \$ 950.00                              | \$ 950.00                             | \$ 60.93                   | \$ -          | \$ 60.93           | \$889.07                    |
| Trailer/Tractor Maintenance       | \$ 1,250.00                            | \$ 1,250.00                           | \$ 706.23                  | \$ -          | \$ 706.23          | \$543.77                    |
| New Trailer Set-Aside             | \$ 1,250.00                            | \$ 1,250.00                           | \$ -                       | \$ -          | \$ -               | \$1,250.00                  |
| <b>Home Competition</b>           |  |                                       |                            |               |                    |                             |
| Registration Fee                  | \$ 3,600.00                            | \$ 3,600.00                           | \$ -                       | \$ -          | \$ -               | \$3,600.00                  |
| Trophies/Awards                   | \$ 500.00                              | \$ 500.00                             | \$ 525.08                  | \$ -          | \$ 525.08          | (\$25.08)                   |
| Food Expenses                     | \$ 1,400.00                            | \$ 1,400.00                           | \$ 1,249.55                | \$ -          | \$ 1,249.55        | \$150.45                    |
| Bus Drivers' Lounge               | \$ 75.00                               | \$ 75.00                              | \$ 136.72                  | \$ -          | \$ 136.72          | (\$61.72)                   |
| Judges' Lounge                    | \$ 250.00                              | \$ 250.00                             | \$ 215.29                  | \$ -          | \$ 215.29          | \$34.71                     |
| Programs                          | \$ 1,200.00                            | \$ 1,200.00                           | \$ 1,724.00                | \$ -          | \$ 1,724.00        | (\$524.00)                  |
| Banners                           | \$ 150.00                              | \$ 150.00                             | \$ 84.31                   | \$ -          | \$ 84.31           | \$65.69                     |
| Signage                           | \$ -                                   | \$ -                                  | \$ 189.62                  | \$ -          | \$ 189.62          | (\$189.62)                  |
| Additional Supplies               | \$ 100.00                              | \$ 100.00                             | \$ 73.67                   | \$ -          | \$ 73.67           | \$26.33                     |
| Security                          | \$ 500.00                              | \$ 500.00                             | \$ 325.00                  | \$ -          | \$ 325.00          | \$175.00                    |
| Announcer                         | \$ 50.00                               | \$ 50.00                              | \$ 50.00                   | \$ -          | \$ 50.00           | \$0.00                      |
| School Event Manager              | \$ 200.00                              | \$ 200.00                             | \$ 230.00                  | \$ -          | \$ 230.00          | (\$30.00)                   |
| <b>Miscellaneous</b>              |  |                                       |                            |               |                    |                             |
| Misc.                             | \$ 65.00                               | \$ 65.00                              | \$ 9.53                    | \$ -          | \$ 9.53            | \$55.47                     |
| <b>Total Expenses</b>             | <b>\$22,600.00</b>                     | <b>\$22,600.00</b>                    | <b>\$11,190.27</b>         | <b>\$0.00</b> | <b>\$11,190.27</b> | <b>\$11,409.73</b>          |

# Leonardtown High School Band Boosters

## Monthly Account Balance

|                    | Operating    | Fundraising  | Long Term    | Total        |
|--------------------|--------------|--------------|--------------|--------------|
| <b>30-Jun-2023</b> | \$ 2.11      | \$ 25,464.58 | \$ 32,632.87 | \$ 58,099.56 |
| <b>31-Jul-2023</b> | \$ 15,002.11 | \$ 10,507.21 | \$ 32,633.14 | \$ 58,142.46 |
| <b>31-Aug-2023</b> | \$ 13,218.91 | \$ 10,840.84 | \$ 32,633.42 | \$ 56,693.17 |
| <b>30-Sep-2023</b> | \$ 12,545.67 | \$ 16,042.19 | \$ 32,633.68 | \$ 61,221.54 |
| <b>31-Oct-2023</b> | \$ 7,340.68  | \$ 25,616.46 | \$ 32,633.96 | \$ 65,591.10 |
| <b>30-Nov-2023</b> | \$ 6,989.68  | \$ 26,992.42 | \$ 32,634.23 | \$ 66,616.33 |
| <b>31-Dec-2023</b> | \$ 4,163.85  | \$ 26,361.73 | \$ 32,634.49 | \$ 63,160.07 |
| <b>31-Jan-2024</b> | \$ 4,163.85  | \$ 26,427.31 | \$ 32,634.79 | \$ 63,225.95 |
| <b>29-Feb-2024</b> |              |              |              | \$ -         |
| <b>31-Mar-2024</b> |              |              |              | \$ -         |
| <b>30-Apr-2024</b> |              |              |              | \$ -         |
| <b>31-May-2024</b> |              |              |              | \$ -         |
| <b>30-Jun-2024</b> |              |              |              | \$ -         |

| Additional Report Notes |        |  |   |
|-------------------------|--------|--|---|
| Expense Report          | Jul-23 | Props  | \$1426 Reimbursement to LHS Band for purchase of backdrop I-carts - Covered by \$3200 budgeted for taxes not req'd to pay   |
| Expense Report          | Aug-23 | Student Meals  | \$175.15 for Band Camp treat from Lucky Dog Ice   |
| Expense Report          | Aug-23 | Parent Preview   | \$115.87 paper items for Band Camp Parent Preview Potluck   |
| Expense Report          | Aug-23 | Props  | \$825.93 to Nick Morazes - materials for making props - checks cleared in Sept  |
| Income Report           | Sep-23 | CustomInk  | \$999.25 received from CustomInk for SWAG fundraiser  |
| Income Report           | Sep-23 | Trailer Sponsorship  | \$500.00 from Social for rear of trailer  |
| Expense Report          | Oct-23 | Treasury/Secretary Exp, Props, Student Meals, & Senior Gifts/flowers | Funds were reallocated from T/S Expenses; \$1425.98 to Props, \$75 to Senior Gifts/flowers, and \$260 to Student Meals  |
| Expense Report          | Nov-23 | Home Comp-Add'l Supplies   | \$44 fee from SimpleTix for fees not collected at the time of sale at the home competition  |
| Expense Report          | Nov-23 | Treasurer/Secretary Expenses   | \$3.00 bank fee. Presumably for depositing more than their limit for no fee. This went up from \$2.75 last year   |
| Expense Report          | Nov-23 | Student Meals  | \$300 for pizza after Nationals competition at hotel  |
| Income Report           | Nov-23 | Nationals Tickets  | \$195 received as our cut for selling tickets to the Nationals competition  |
| Income Report           | Nov-23 | Dine-to-Donate   | \$150 received from The Salted Scoop<br>\$96.94 received from Panera  |
| Expense Report          | Dec-23 | Instructor fees  | fall 2023 marching band season:<br>\$1500 to Robert Mattera for drill & design<br>\$300 to Danielle Mattera for color guard design<br>\$250 to Christopher Pinto for percussion instruction |
| Expense Report          | Dec-23 | Tractor/Trailer Maint  | \$706.23 to Nick Morazes to replace (4) tires on the trailer  |
| Account Balance         | Dec-23 | Fundraising Acct   | Ending balance is lower than beginning because of the check written for Nationals tickets cleared   |

# Leonardtown High School Band Boosters

## Long Term Savings Balance

Tracks all interest earned and transfers in and out of the Long Term Savings Account.

|            | Interest       | Transfer In | Transfer Out |
|------------|----------------|-------------|--------------|
| Jul-2023   | \$ 0.27        | \$ -        | \$ -         |
| Aug-2023   | \$ 0.28        | \$ -        | \$ -         |
| Sep-2023   | \$ 0.26        | \$ -        | \$ -         |
| Oct-2023   | \$ 0.28        | \$ -        | \$ -         |
| Nov-2023   | \$ 0.27        | \$ -        | \$ -         |
| Dec-2023   | \$ 0.26        | \$ -        | \$ -         |
| Jan-2024   | \$ 0.30        | \$ -        | \$ -         |
| Feb-2024   | \$ -           | \$ -        | \$ -         |
| Mar-2024   | \$ -           | \$ -        | \$ -         |
| Apr-2024   | \$ -           | \$ -        | \$ -         |
| May-2024   | \$ -           | \$ -        | \$ -         |
| Jun-2024   | \$ -           | \$ -        | \$ -         |
| <b>YTD</b> | <b>\$ 1.92</b> | <b>\$ -</b> | <b>\$ -</b>  |