2022-23 2022-23 2023-24
Budgeted Actual YTD Proposed

## Notes

Expenses

| Operational |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insurance | \$ | 425.00 | \$ | 409.00 | \$ | 425.00 |  |
| IT | \$ | 100.00 | \$ | - | \$ | 100.00 | Web site and email hosting |
| Trailer Registration | \$ | - | \$ | - | \$ | 200.00 | Paid every other year |
| Treasurer/Secretary Expenses | \$ | - | \$ | 317.05 | \$ | 3,200.00 | Bank fees, potential IRS penalties |
| Yearly Audit | \$ | 300.00 | \$ | 455.00 | \$ | 300.00 | 2 audits were billed in FY 2022 |
| Marching Band |  |  |  |  |  |  |  |
| Costumes/Makeup | \$ | 300.00 | \$ | - | \$ | - | \$0 spent last 2 years |
| First Aid Kit | \$ | - | \$ | - | \$ | - | Supplies last 3 years, may be need to be replaced in 2024-2025 |
| Instructor Fees | \$ | 1,000.00 | \$ | - | \$ | 2,500.00 | 5 instructors at \$500 |
| Next Year's Music or Arranger Fee | \$ | 2,000.00 | \$ | - | \$ | - | Covered by Band SAF |
| Props | \$ | 2,000.00 | \$ | 834.39 | \$ | 2,000.00 |  |
| Indoor Drumline/Guard |  |  |  |  |  |  |  |
| Choreography | \$ | - | \$ | - | \$ | - |  |
| Costumes | \$ | - | \$ | - | \$ | - |  |
| Instructor Fees | \$ | - | \$ | - | \$ | - |  |
| Next Year's Music or Arranger Fee | \$ | - | \$ | - | \$ | - |  |
| Props | \$ | - | \$ | - | \$ | - |  |
| Awards |  |  |  |  |  |  |  |
| Certificates/Plaques | \$ | 1,400.00 | \$ | - | \$ | - | Covered by Band SAF |
| Senior flowers/Gifts | \$ | 500.00 | \$ | 126.19 | \$ | 250.00 | Senior night gifts, posters, etc. |
| Student Scholarship |  |  |  |  |  |  |  |
| 2022-23 Drum Major Camp | \$ | 450.00 | \$ | 425.00 | \$ | 500.00 | Expense not yet incurred, FY 2021 cost was \$425 |
| Honor Band | \$ | 200.00 | \$ | - | \$ | 200.00 | Registration fees for students participating in college honor bands |
| Student Aid | \$ | 400.00 | \$ | - | \$ | 400.00 | Support for students experiencing financial hardship |
| Hospitality |  |  |  |  |  |  |  |
| Band Banquet | \$ | 250.00 | \$ | - | \$ | 250.00 | Decorations for band banquet. Expense not yet incurred |
| Student Meals | \$ | 550.00 | \$ | (175.00) | \$ | 250.00 | Covers meals for students as needed. \$175 profit due to FY 2021 cash being deposited in FY 2022 |
| Transportation |  |  |  |  |  |  |  |
| Advertising | \$ | 200.00 | \$ | - | \$ | 950.00 | Cost of printing new magnets for trailer |
| Mileage/Tolls | \$ | 485.00 | \$ | 323.75 | \$ | 485.00 | 700 miles @ \$0.625 + \$50 tolls |
| New Trailer Set-Aside | \$ | 1,250.00 | \$ | - | \$ | 1,250.00 | 50\% of trailer advertising goes towards new trailer purchase in the future |
| Trailer/ATV Maintenance | \$ | 500.00 | \$ | 1,058.45 | \$ | 1,250.00 | Maintenance for both, gas for ATV, maintenance in 2 years may cost \$2k |
| Home Competition |  |  |  |  |  |  |  |
| Announcer | \$ | 50.00 | \$ | - | \$ | 50.00 | Only covers gift card |
| Food Expenses | \$ | 2,500.00 | \$ | 1,288.45 | \$ | 1,400.00 | Pre-paid CFA, pizza, drinks for bands |
| Bus Drivers Lounge |  | NA | \$ | 52.00 | \$ | 75.00 | Included under Food Expenses in FY 2022 |


| Judges' Lounge | $\$$ | 250.00 | $\$$ | 226.47 | $\$$ | 250.00 |
| :--- | :--- | ---: | ---: | ---: | ---: | :--- |
|  |  |  |  |  |  |  |
| Registration Fee | $\$$ | $3,500.00$ | $\$$ | $3,500.00$ | $\$$ | $3,600.00$ | Expense not yet incurred, FY 2021 cost was \$3500

## Income

| Home Competition |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Admissions | \$ 4,900.00 | \$ 6,176.29 | \$ 6,000.00 | Entrance fees |
| Airgrams | \$ 500.00 | \$ 541.10 | \$ 500.00 | Includes airgrams and misc. merchandise |
| Bake Sale | NA | \$ 872.75 | \$ 800.00 | Was included in \$3192.75 Concessions income in FY 2022 |
| Concessions | \$ 4,000.00 | \$ 3,192.75 | \$ 500.00 | 50\% cut of concession. Was included in \$3192.75 Concessions income in FY 2022 |
| Pre-Ordered Meals | NA | \$ 1,740.00 | \$ 1,700.00 | Was included in \$3192.75 Concessions income in FY 2022 |
| Sponsorships | \$ 5,200.00 | \$ 4,561.57 | \$ 5,000.00 | Competition program ads, banners, and trophies |
| Fundraising |  |  |  |  |
| Trailer Sponsorship | \$ 2,500.00 | \$ | \$ 2,500.00 | Potential for \$5000 if all ad space is sold |
| Amazon-Smile | \$ 200.00 | \$ 221.24 | \$ | Amazon no longer offers this program |
| Pancake Breakfast | NA | \$ 2,717.63 | \$ 2,500.00 |  |
| Band Shirts | NA | \$ 725.39 | \$ 700.00 |  |
| Dine to Donate | \$ 750.00 | \$ 895.87 | \$ 900.00 | averaged \$178/event in FY 2022, assumes 6 successful events at \$150 each in FY 23 |
| Giving Tuesday | \$ 800.00 | \$ 34.79 | \$ 500.00 |  |
| King \& Queen Banquet | \$ 500.00 | \$ | \$ 500.00 | Band Banquet fundraiser, \$521 raised in FY 2022 |
| LHS Marching Band Photo Fundraiser | \$ 200.00 | \$ 5.00 | \$ 200.00 | \$188 in FY 2022. |
| National Tickets | NA | \$ 130.00 | \$ 150.00 | Pre-purchased tickets for National competition in Allentown, PA |
| Other Donation | \$ 200.00 | \$ 787.00 | \$ 500.00 | Other donations (3 families scheduled monthly dontations in FY 2022), Jae checking under seat cushions |
| Fundraising |  |  |  |  |
| Misc | NA | \$ 37.16 | \$ | \$37.16 in FY 2022 was a refund for PNC incorrectly cashing an invalid check in FY 2021 |
| Total Income | \$19,750.00 | \$22,638.54 | \$22,950.00 |  |
| Net | \$ - | \$ 11,793.24 | \$ 350.00 | Total income minus total expenses |

